



MAKING THE EDUCATION SECTOR **EVEN**  
SMARTER THROUGH TECHNOLOGY

## Embracing the digital revolution through partnership

The tertiary education sector is rapidly adopting a “digital first” model, as universities and other institutions rethink how teaching is delivered and how students access services. Navigating this change process calls on a range of competencies, from mastering new learning applications to ensuring students are fully supported and giving IT staff the tools and skills they need to deliver.

At Daisy, we are passionate about the role digital has to play in enriching the learning experience for students and staff alike. We understand that digital systems and platforms must be seamlessly integrated to create a joined-up learning experience, while data must be harnessed as effectively as possible while maximising security and complying with regulations.

It's why, with future generations in mind, we're poised and ready to help you build and develop your sustainable digital strategy.



We already work with more than 150 leading higher and further educational institutions...





## Working with you

Our deep understanding of your unique pressures and requirements means that we can work with you to connect the unconnected, and create better ways of doing things in a rapidly changing digital landscape.

We've helped more than 150 further and higher education providers satisfy the IT expectations of today's students and optimise their own operational efficiencies. We enable a modern "digital first" approach, with a tailored blend of hybrid cloud, smart connectivity, cyber security, data analytics and end-to-end managed services.

We recognise that students and staff need to connect easily, securely on-or-off campus, while ensuring your systems and student data is protected, as well as getting everything you need from your digital transformation, are the biggest challenges facing every institution...



**Unified  
Communications**



**Cyber Security**



**Cloud**



**Connectivity**

# OUR SPECIALIST TEAMS CAN HELP YOU TO OVERCOME THE FOLLOWING CHALLENGES...

## Operational Resilience

- Security Operations Centre
- Virtual CISO

## Connect - easily, securely

- WiFi, LAN, SD-WAN
- DDoS protection

## Modern IT use

- Mobile working
- End-user IT support

## Data insights/efficiency

- Cloud services
- Data protection and recovery

## Adapting to change (learning and environments)

- Cloud strategy and deployment
- Data analytics & IoT





## About Daisy

- Daisy is a trusted partner to more than 150 further and higher education providers
- Our dedicated education team can work with you to digitise your systems and processes in a way that works for you, your students, and your staff. From enabling remote classes, to supporting in-house IT and improving the student journey, our experience, technical excellence, and deep vendor relationships make all the difference
- We are the only provider to secure a place on all 13 available lots of the Crown Commercial Services Network Services 2 (RM3808) framework
- RM6100 Technology Services 3, we hold places on all of the lots within this framework - Lots 1, 2, 3a, 3b, 3c, 3d, 4 & 5
- RM6068 - Technology Products and Associated Services – Lots 1, 2 & 3
- NOE CPC Total Technology Solutions (TTS) offers a compliant route to market for authorities to purchase ICT hardware, software, services and complete end-to-end solutions from a range of pre-qualified suppliers
- Yorkshire Purchasing Organisation (YPO) - Daisy holds places on frameworks 944, 976 and 979

### Some of our Strategic Partnerships



If you'd like to talk about how Daisy can help address your business challenges or your wider education institutions' goals, speak to one of our specialists:

[enquiry@daisyuk.tech](mailto:enquiry@daisyuk.tech)

**0344 863 3000**